Serving Vital Needs

ADM SA Corporate Sustainability

2014

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Sustainability, South America
The ADM Way

Vision
To be the most admired global agribusiness

Creating Value
Growing Responsibly
Serving Vital Needs
Premier Player in Global Agribusiness

Serving Vital Needs Throughout the World

Key Facts
FY11 net sales  $81 B
Employees        30,000
Facilities       665+
Country sales    160+
Market cap       ~$20 B
NYSE:            ADM

FY11 Segment Operating Profit
$4.0 Billion

- Oilseeds Processing: 38%
- Corn Processing: 26%
- Ag Services: 23%
- Other: 13%
ADM Activities in Brazil

• Began operations in 1997 and has grown to be among the country’s largest processors of soybeans and cocoa, a top producer of bottled vegetable oils, and one of the nation’s largest overall exporters.
• Today, ADM employs more than 3,900 people at almost 60 facilities:
  • ADM’s biodiesel plant in Rondonópolis (MT) is the single largest plant in the Brazil. Currently building a biodiesel plant in Joaçaba expected to be completed in 2013;
  • 5 Processing Plants;
  • 5 Fertilizer blending plants;
  • ADM Cacau-Joanes, located in Ilheus (BA);
  • ADM operates a sugarcane-based ethanol facility in Limeira do Oeste (MG);
  • More than 40 grain elevators and 3 Port Terminals;
  • Starting to plant palm plantations in the state of Pará in cooperation with local farmers and the Brazilian government.
• ADM uses its expansive logistics network to transport more than 15 million metric tons of finished products each year to customers via roads, railways and waterways.
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Operating the Business
15x20 Plan

Protecting the Business
Improving transparency and reducing risk along the supply chain

Growing the Business
Offering certified sustainable products and solutions (ISCC)
15x20 Plan: How are we doing?

• Need to average 1.5% efficiency improvements per year to stay on track
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Environment
- 15x20 plan
- Integrated Waste Management
- GHG Inventory
- Environmental Management System

Value Chain
- Legal compliance
- Soybean grower support program
- Certifications
  - SSCWG
  - Supplier Sourcing Guidelines
  - Customers demand

Customers demand
Supplier Sourcing Guidelines
Certiﬁcations
Soybean grower support program
Legal compliance
Value Chain
Environment
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15x20 plan
Integrated Waste Management
GHG Inventory
Environmental Management System
Current sustainability projects

- **Social Invest**
  - ADM Cares
  - Developing Communities
  - Global Harvest Initiative

- **Stakeholder E.**
  - NGO
  - Trade Associations
  - Government
  - Business Associations
  - Media

- **Reporting**
  - Sustainability reporting
  - Customers questionnaires
The Simple Supply Chain

Grower  →  ADM  →  Customer

- Effort to certify
- Administration as FGP
- Benefits of certification
Typical Supply Chain

inputs → farm → Processor (crush/mill) → Retail manufacture Product 1 → Consumer

waste → waste → waste → waste
Closing the Loop
Along the Supply Chain

inputs → farm → Processor (crush/mill) → Retail manufacture Product 1 → Consumer

residues → waste → waste
Integrated Supply Chains

inputs → farm → Processor (crush/mill) → Retail manufacture Product 1 → Consumer

residues

inputs → farm → Processor (crush/mill) → Retail manufacture Product 1 → Consumer

residues → waste
Thank you!

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